

2024 Construction Outlook **Washington Survey Results**

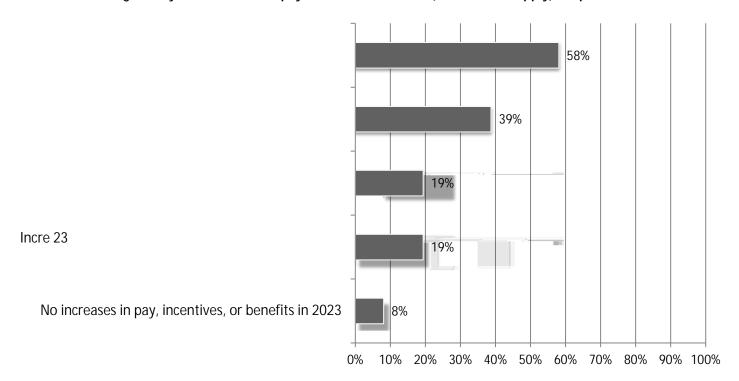
Total Responses: 62. Responses varied for some questions. Percentages are based on responses to each question

| | and may not sum to 100 due to rounding. | cacrique | ,311011 | | | | | | |
|----|--|----------|---------|--|--|--|--|--|--|
| 1. | Compared to 2023, do you expect the available dollar value of projects you compete for be higher/lower/about the same (answer for all market areas in which your business of Responses: 62 | | | | | | | | |
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*Net equals difference between number of "Higher" and "Lower" responses as percent of total.

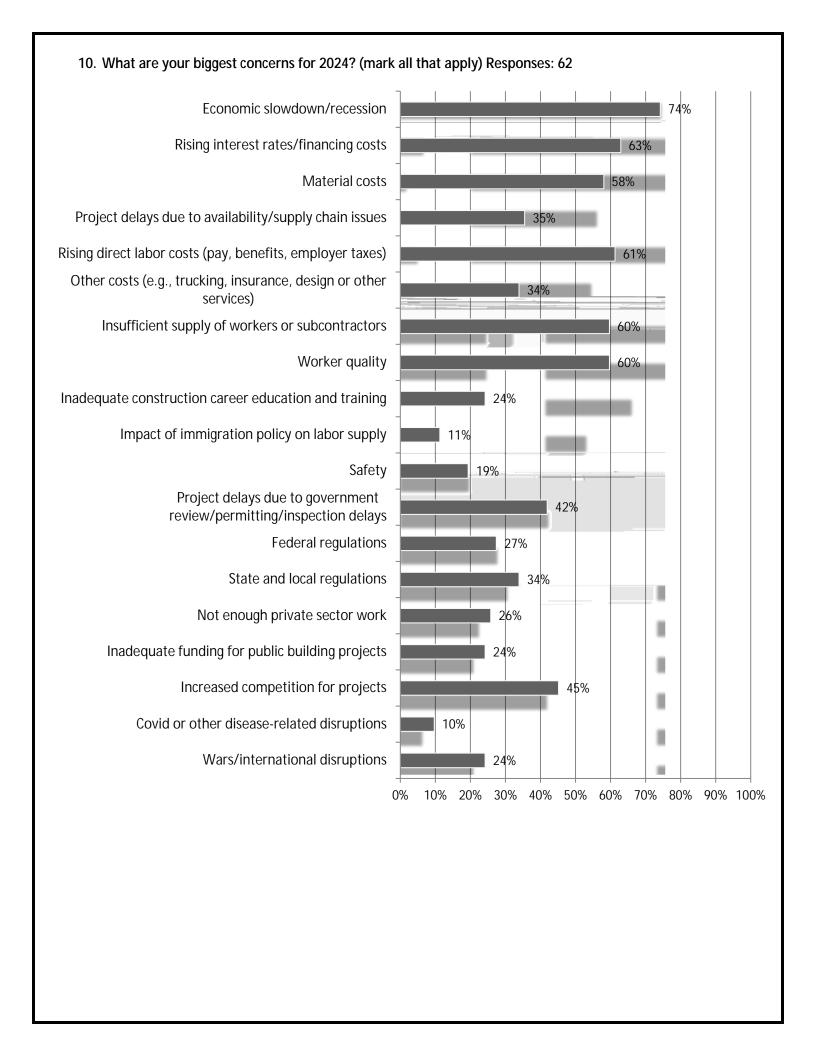
| 2. | What percentage change do you expect in your headcount in 2024? Responses: 62 |
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| 3. | How would you describe your current situation in filling salaried and hourly craft positions? Responses: 62 |
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| 4. | Do you expect any changes in the availability of hourly craft or salaried personnel over the coming 12 |
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| 4. | Do you expect any changes in the availability of hourly craft or salaried personnel over the coming the salaried personnel over the salaried pers |

5. What changes did your firm make in pay or benefits in 2023? (mark all that apply) Responses: 62

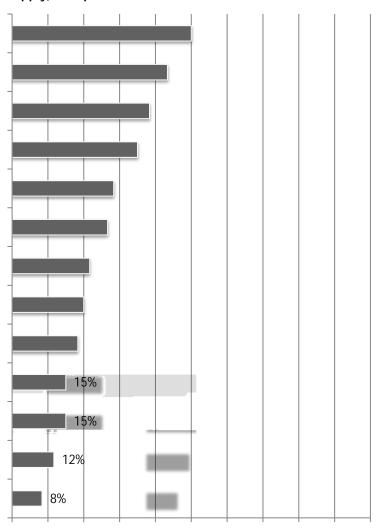


6. How has your firm responded to supply-chain issues, if any? (mark all that apply) Responses: 61

| 7. | What difference, if any, has the Infrastructure Investment and Jobs Act (also known as the Bipartisan Infrastructure Law), made to your business? Responses: 62 | | | | | | | |
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| 8. | Did an owner postpone or cancel any projects that were scheduled to start in 2023 or 2024? (mark all that apply) Responses: 62 | | | | | | | |
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| 9. | | | | | | | | |
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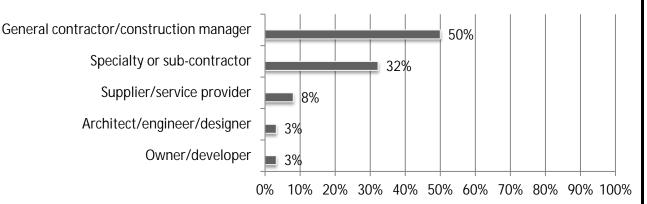


15. What are your biggest IT challenges (mark all that apply)? Responses: 60

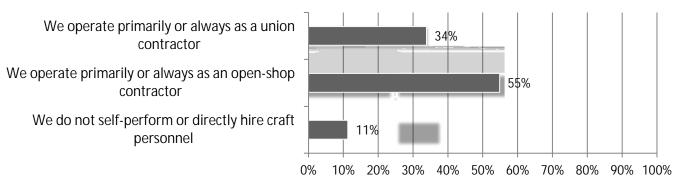


16. Does your firm use cloud-hosted technology in any of the following ways (mark all that apply)? Responses: 60

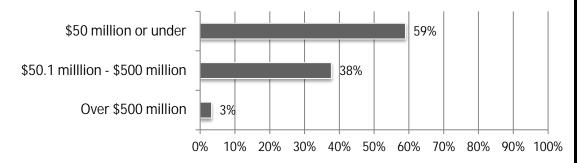
17. What best describes your firm? Responses: 62



18. When you self-perform construction work, do you operate as a union contractor or an open-shop contractor? Responses: 62



19. Estimate the total dollar amount of work your firm performed in 2023. Responses: 61



20. How many total employees does your firm employ at all of its locations? Responses: 61

