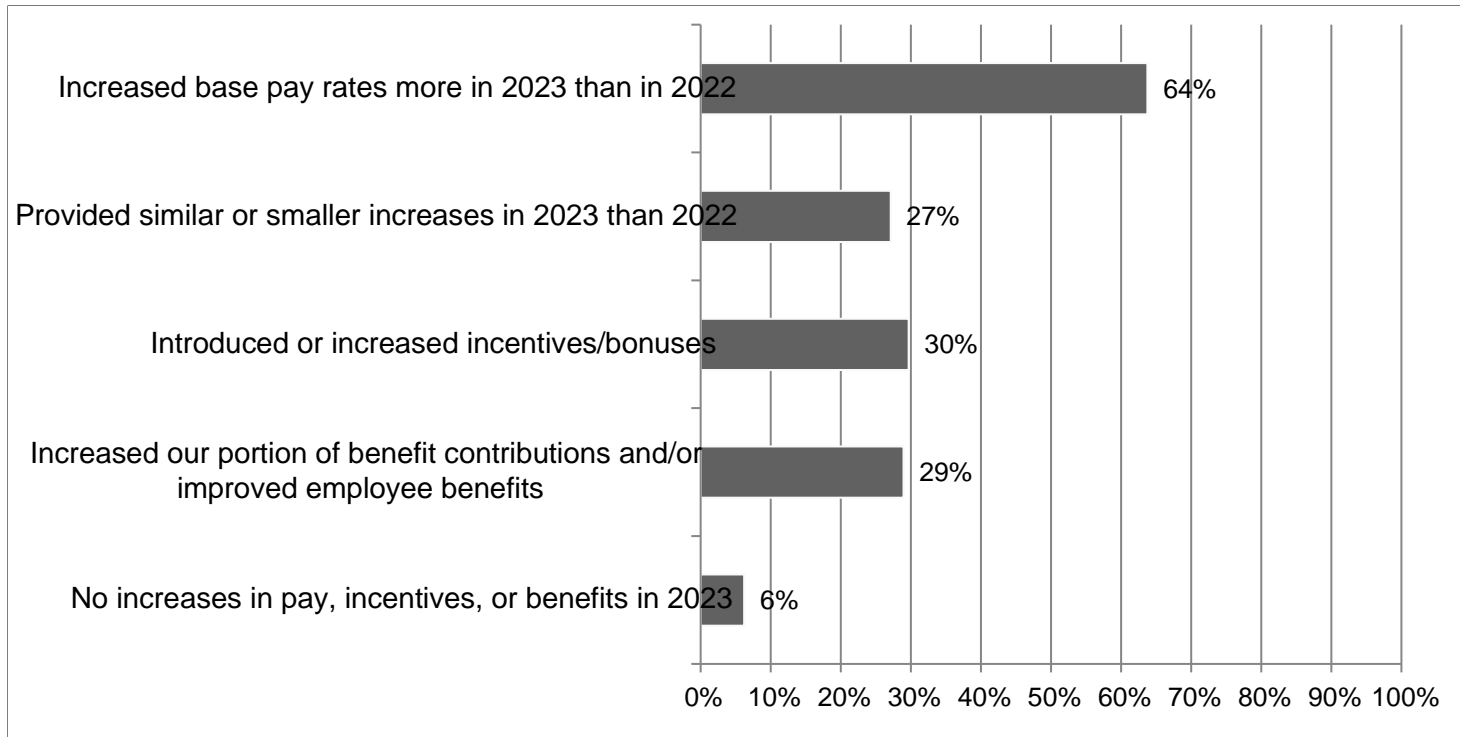


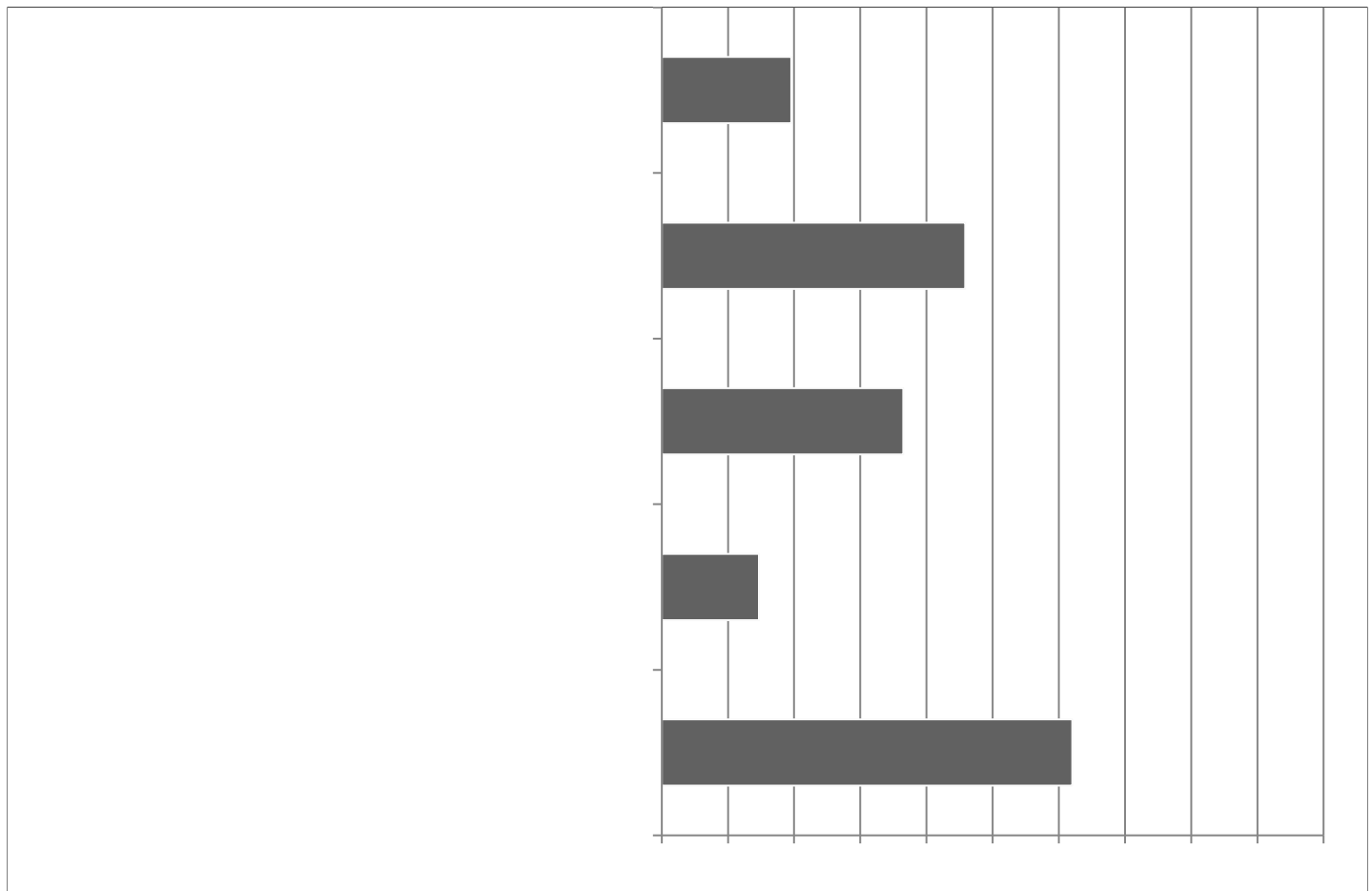
High	Lower	Same
44%	15%	42%
40%	12%	48%
34%	9%	57%
38%	15%	47%
36%	13%	51%

2. What percentage

5. What changes did your firm make in pay or benefits in 2023? (mark all that apply) Responses: 273

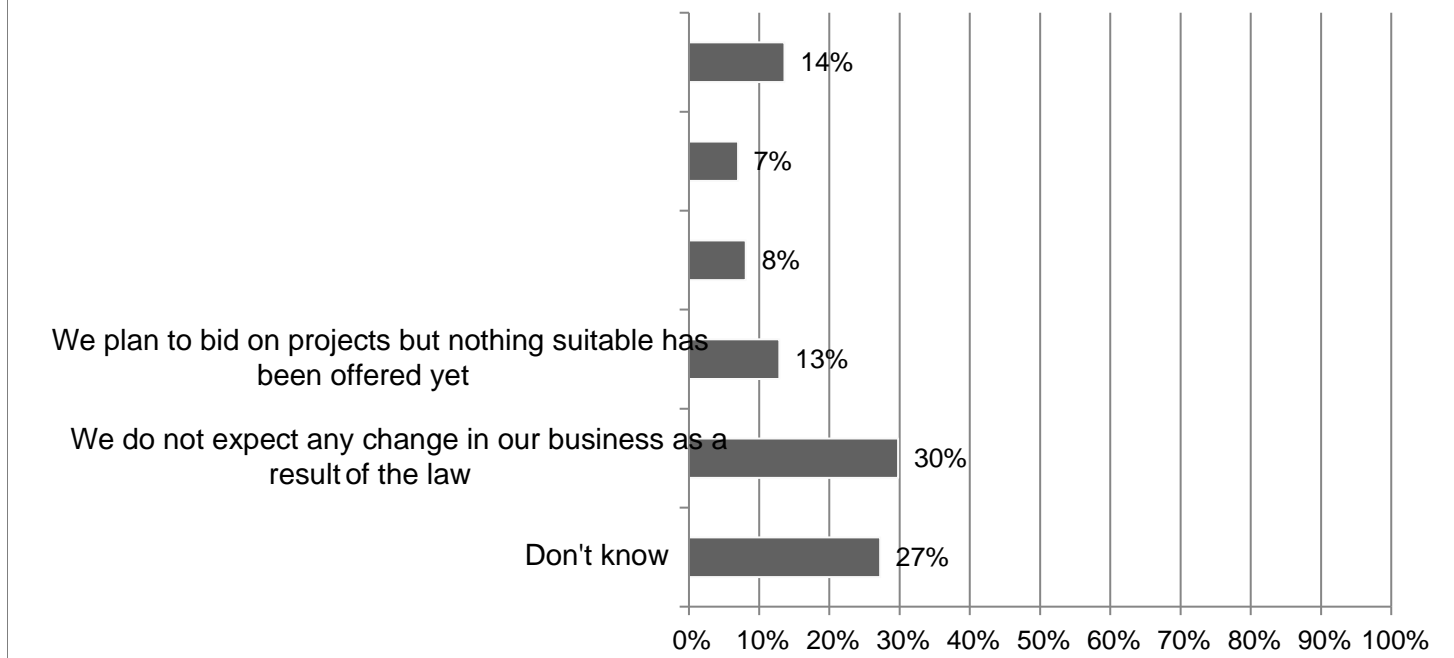


6. How has your firm responded to supply chain issues, if any? (mark all that apply) Responses: 266



7. What difference, if any, has the Infrastructure Investment and Jobs Act known as the Bipartisan

Infrastructure Law) made to your business Responses 272



8. Did an owner postpone or cancel any projects that were scheduled to start in 2022-2024? (mark all that apply) Responses 273

9. If projects were postponed or canceled, what was the main reason? Responses: 213



11. What challenges, if any, do you see regarding the safety and health of your firm's workers? (mark all that apply) Responses 253

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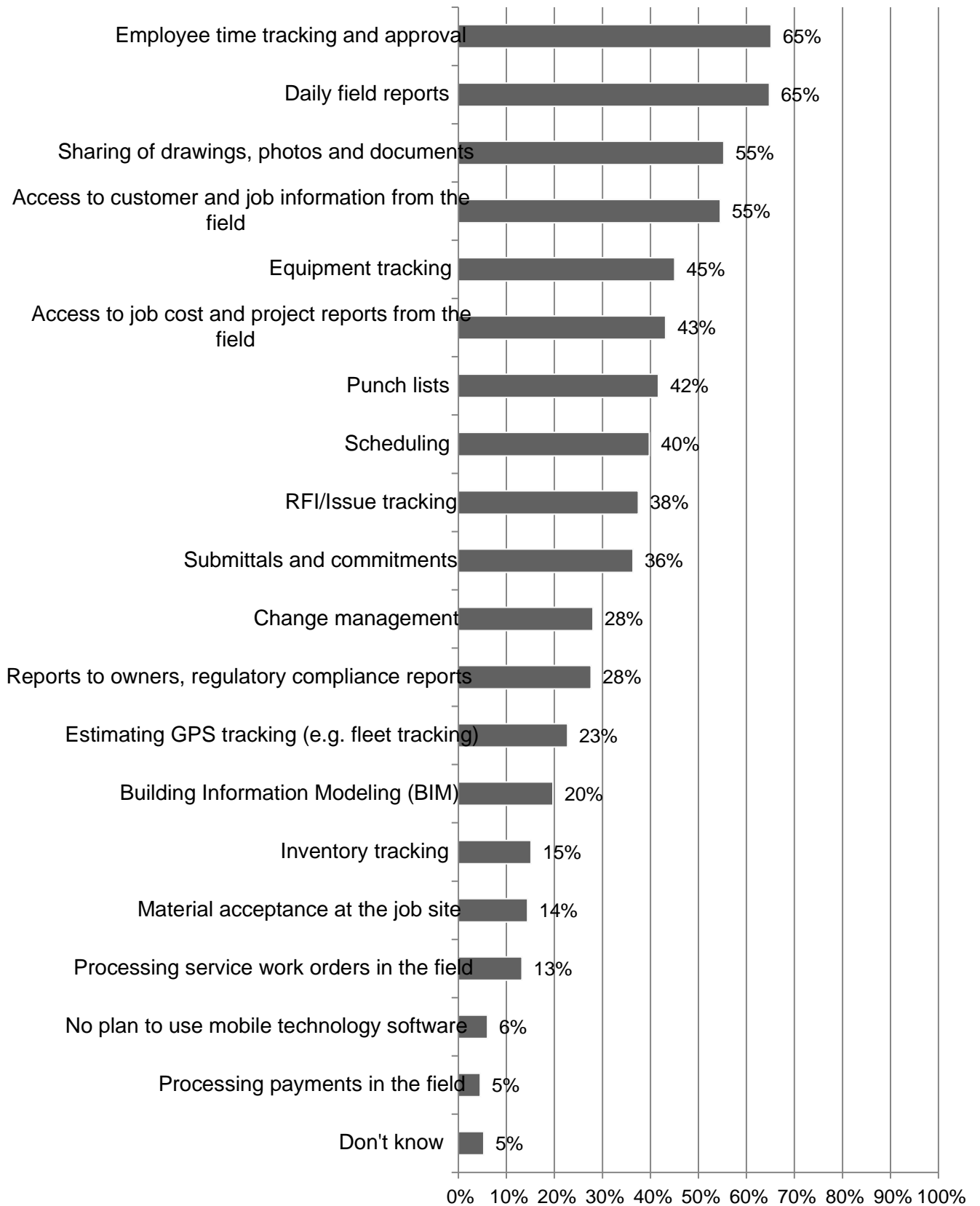
12. Does your company invest in Responses 267

Artificial intelligence	19%	12%	1%	69%
Robotics	7%	7%	0.4%	85%
Drones	13%	28%	4%	55%
Autonomous equipment or vehicles	7%	8%	1%	85%
3-D printing	6%	3%	1%	90%
Offsite production	7%	23%	1%	70%

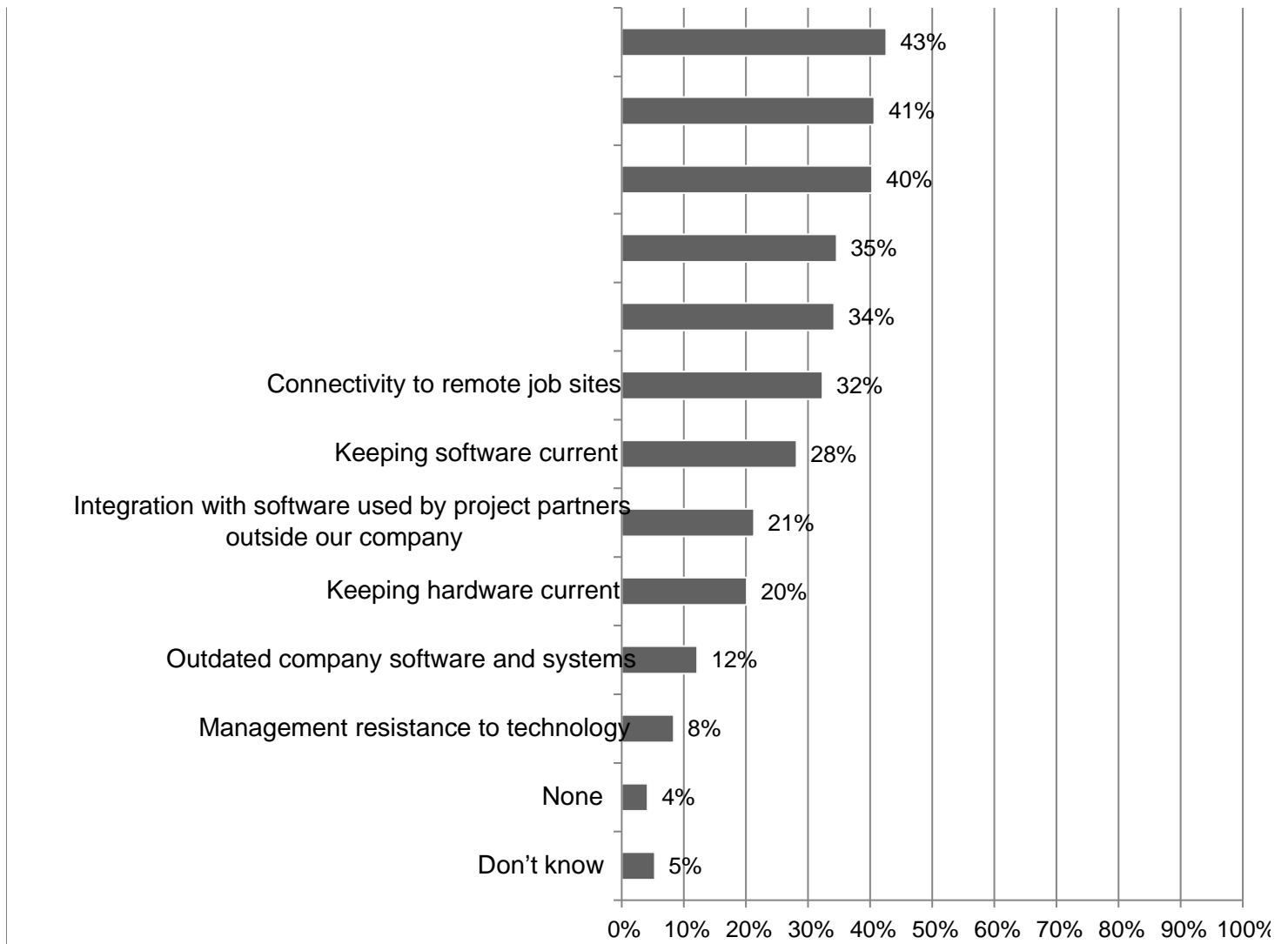
13. Compared to 2021, will your firm's 2023 investment in the following technologies change (mark all that apply) Responses 267

Accounting software	37%	2%	61%
Project management software	35%	2%	63%
Document management software	30%	2%	69%
Estimating software	29%	2%	69%
Human resources (HR) software	29%	2%	69%
Fleet tracking/management software	26%	2%	72%
Tool/asset management/tracking	26%	1%	73%
Client relationship management (CRM) software	22%	2%	76%
Scheduling software	22%	2%	76%
Building Information Modeling (BIM)	21%	2%	78%
Payroll software	21%	2%	77%
Project collaboration software	18%	2%	81%
Subcontractor bid management/ITB software	10%	2%	88%
Service management software	9%	2%	89%
Prequalification software	8%	2%	90%

14. How does your company plan to use mobile software technology? (mark all that apply) Responses: 264



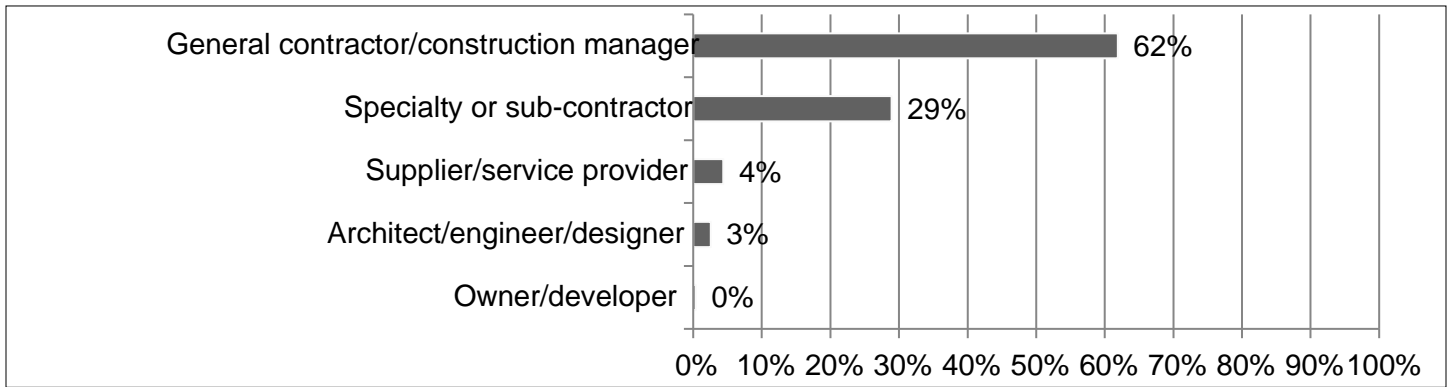
15. What are your biggest IT challenges (mark all that apply)? Responses 263



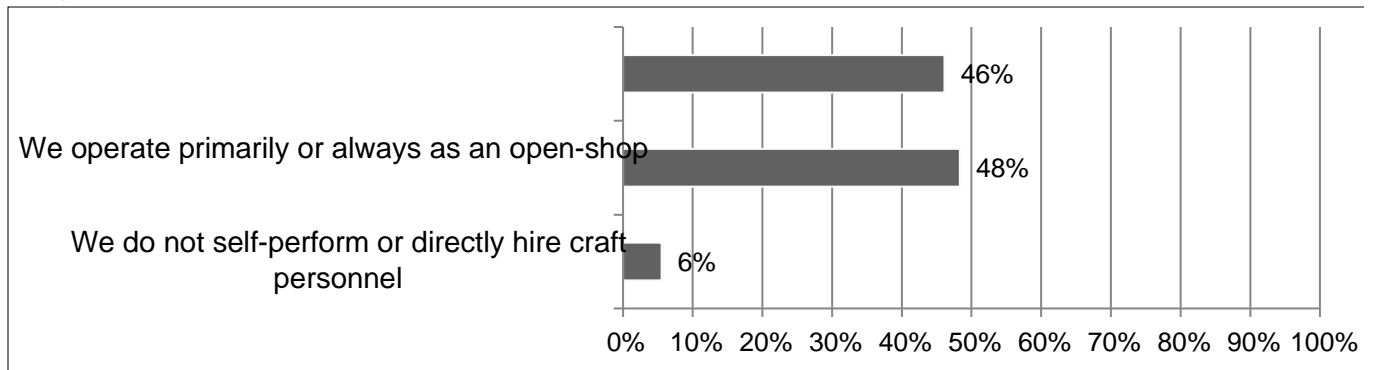
16. Does your firm use cloud-hosted technology in any of the following ways (mark all that apply)? Responses 262



17. What best describes your firm? Responses: 273



18. When you self-perform construction work, do you operate as a union contractor or an open-shop contractor? Responses: 271



19. Estimate the total dollar amount of work your firm performed in 2022. Responses: 272

20. How many total employees does your firm employ at all of its locations? Responses: 273